



MORRISON

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GRANTS FOR YOUR ORGANIZATION

Morrison Principal Toni Scott details potential grant programs to help grow your organization.



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Learn more about Morrison Business and Accounting Advisory Consultant Amanda Bullock.



CLIENT CORNER

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ASSOCIATED GENERAL CONTRACTORS OF CALIFORNIA

EQUIPPING THE INDUSTRY FOR 100 YEARS & COUNTING

If you reside in the state of California and live in a building, work in an office, drive on roads, use public transportation, get water from dams and pipelines, use electricity, or flip on a switch for air conditioning, chances are you can thank the members of Associated General Contractors of California (AGC-CA).

California is quite literally built on the construction industry, which allows other industries to be created, grow, and thrive thanks to the infrastructure that has been created. From skyscrapers to schools and highways to hospitals, the state's success depends on the work of AGC-CA's members.

Founded in 1920 and celebrating its centennial year, Associated General Contractors of California has helped guide the success of many of the pioneering firms that developed, maintains, and continues to grow the state's critical infrastructure. The California construction industry's leading membership organization, its membership exceeds one thousand construction and contracting firms throughout the state and different segments of the industry.

As one of the largest chapters of the Associated General Contractors of America, AGC-CA has a reach beyond just the state. Through its coast-to-coast network of chapters, the national organization serves over 26,000 firms including general

contractors, specialty contractors, and associated service providers and suppliers.

AGC-CA's diverse membership ranges from some of the country's largest construction firms to small individually owned and operated businesses. AGC's staff serves its members from its Sacramento headquarters and regional offices in Los Angeles and the San Francisco Bay Area.

Membership brings a multitude of benefits to companies in and around the construction industry. AGC-CA serves its members through education and career development with relevant programs. The Association also provides dedicated advocacy and top-tier access to state and local governments. Other critical services include labor relations, safety & health forums, legal information, workforce development programs and training, and group and health insurance offerings.

The Association also provides networking opportunities that connect and develop relationships between members. During normal times, these opportunities are created through events such as dinners, mixers, golf tournaments, and other sporting events that take place throughout the year. The Association holds its events and educational trainings throughout its three regions: Northern California, the San

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Francisco Bay Area, and Southern California (except for San Diego, which maintains a separate chapter).

But these are not normal times. During the unprecedented COVID-19 pandemic, AGC-CA is going above and beyond to serve its members and the construction industry as a whole. This has included working with state legislators to ensure construction workers were considered essential workers; holding webinars to help assist construction firm leadership in appropriately serving and protecting their staff; and providing regular updates to members on subjects such as government programs, rapidly moving legislation, and ever-changing county and statewide shelter-in-place guidelines. AGC-CA has also developed and streamed several webinars to help businesses best respond

to shelter-in-place and other statewide pandemic related restrictions.

Morrison has been blessed with the opportunity to serve AGC-CA over the last year through our Business & Accounting Advisory team. We were enlisted to evaluate the organization's needs and opportunities during a high transition period, and to ensure their accounting functions and reporting needs would meet both the Board's vision and that of CEO Peter Tateishi. Our work has included regular monthly assistance including providing updated accounting policies, accounting process improvements, more robust budgeting and forecasting, and financial reporting consistent with the goals of the organization.

It is an honor to serve Associated General Contractors of California and to participate in the incredible progress made by the organization. From the member board to the executive leadership team and the hard-working staff, all are truly dedicated to serving their members and providing a truly valuable relationship. If you would like learn more about AGC, please visit www.agc-ca.org.

